



**South Central Coast Regional Consortium (SCCRC)  
AGENDA**

**March 10, 2017**

**8:30-9am Continental Breakfast, 9-11:00 am Strong Workforce Program, SCCRC Business Meeting, 11:00-1:30pm (to include working lunch), Work Groups, 1:30 - 2:30pm**

**Welcome and Introductions**

Luann/Diane

**Strong Workforce Program**

- 17% Incentive Funding Committee Update Kim Hoffmans
- Jobspeaker Presentation Jarlath O'Carroll
- SWP 2017-2018 Funding Scenarios review/recommendation Diane/Luann
- Fiscal Agent updates Diane
- Cambria Planning Retreat (June 11-13) Luann/Diane
- Project Plans/Updates:
  - Job Developer/Placement Services project update Mary Rees
  - NETLabs Paula Hodge
  - Curriculum Streamlining Robert Cabral/Josepha Baca
  - Marketing and Outreach (PIO Engagement) Luann/Diane/Christina
  - New World of Work Melissa Moreno
  - Get Focused Stay Focused Karen Miles
  - Teacher Prep Renee Marshall
  - College Projects
- Future stakeholder engagement strategy (AEBG, K12, WDB, industry) Luann/Diane

**SCCRC Business Meeting**

- Approval of February 10, 2017 Minutes Luann/Diane
- Program Recommendations
- Chancellor's Office Update Katie Faires
- CCCAOE Board Report Julius Sokenu/Robert
- Regional Chairs Luann/Diane
- Special Populations Update Josepha Baca
- CTE Faculty Training Update Karen Miles
- Other Business
  - Code Alignment Project Update Audrey Green
  - Event reports
    - CTE Data Unlocked, Feb 24
    - Social Mobility, Mar 1
  - Viridis Learning
  - Other
- DSN/TAPs Updates





**PLEASE: Go to [www.sccrcolleges.org](http://www.sccrcolleges.org) and register for the meetings you are attending.**

|              |                                |  |  |   |
|--------------|--------------------------------|--|--|---|
| <b>March</b> | Friday, 10th                   | 9:00am – 11:30am<br>SWP Working Session<br>11:30am-2:30 pm<br>Business Mtg | Pierpont Inn, 550 San Jon Rd.,<br>Ventura 93001                                | SWP Working Session participants<br>Regular SCCRC Regional Meeting Attendees  |
| <b>April</b> | Friday, 7th                    | 9:00am – 11:30am<br>SWP Working Session<br>11:30am-2:30 pm<br>Business Mtg | Pierpont Inn, 550 San Jon Rd.,<br>Ventura 93001                                | SWP Working Session participants<br>Regular SCCRC Regional Meeting Attendees  |
| <b>May</b>   | Thursday, 11 <sup>th</sup>     | 10am – 12 noon   | CCCAOE at the Hyatt,<br>Sacramento<br>1209 L Street<br>Sacramento, CA<br>95814 | Regular SCCRC Regional Mtg and Conference Attendees from the region   |
| <b>June</b>  | Sunday, 11th -<br>Tuesday 13th | Sun. 1-5 p.m.<br>Mon. 8:30 – 4:30<br>Tues. 8:30 - 11:30                    | Cambria Pines Lodge, 905<br>Burton Dr<br>Cambria, CA<br>93428                  | SCCRC Steering Committee - Sunday<br>Regular SCCRC Regional Meeting Attendees<br>(Planning Meeting) Monday and Tuesday  |
|              |                                |  |  | <b>NOTE: Regular SCCRC Regional Meeting Attendees include: College representatives (CEOs, CIOs, CTE Deans, faculty and staff), Regional Key Talent, CCPT, and WDB representatives</b> |

**OTHER EVENTS IN THE REGION**

**Stimulating Simulation - A 2-day hands-on training in EMS Simulation Techniques**, March 13 & 14, 2017 from 0800 – 1700 at Ventura College, <http://tinyurl.com/SimEMSVentura>

**Global Entrepreneurship in the New Era**, March 17, 2017, 8:30 – 2:00pm, Hotel Corque, 400 Alisal Rd, Solvang, CA  
<https://www.eventbrite.com/e/global-entrepreneurship-in-the-new-era-tickets-31054492824>

**Blueprinting and Test Item Writing Workshop (Health Workforce Initiative):** Apr 21, 2017, 8:30 – 4:30pm, Crowne Plaza Ventura Beach. <http://tinyurl.com/NurseTimVentura>

**CALIFORNIA COMMUNITY COLLEGE ASSOCIATION FOR OCCUPATIONAL EDUCATION Spring 2107 Conference, CTE: Your Key to Equity & Access II**, May 10 – 12, 2017 Pre-Conference Workshops: May 9 & 10, 2017 Hyatt Regency Sacramento,  
<https://www.cccaoe.org/events/2017-spring-conference>



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doingwhatmatters.cccco.edu

[www.sccrcolleges.org](http://www.sccrcolleges.org)



**South Central Coast Regional Consortium (SCCRC)  
MINUTES**

**March 10, 2017**

**8:30-9am Continental Breakfast, 9-11:00 am Strong Workforce Program, SCCRC Business Meeting,  
11:00-1:30pm (to include working lunch), Work Groups, 1:30 – 2:30pm**

**Welcome and Introductions**

Luann/Diane

Luann Swanberg, Diane Hollems, Leana Bowman, Margaret Lau, George Railey, Kim Hoffmans, Jarlath O’Conner, Erin Gordor, Nancy Jo Ward, Renee Marshall, Ron McFarland, Mike Bastine, Julie Samson, Karen Engelsen, Regina Blasberg, Dave Teasdale, John Cordova, Karen Miles, Tom O’Neil, Amanda Lake, John Cordova, Paula Hodge, Mary Rees, Greg Gillespie, Josepha Baca, Holly Nolan-Chavez, Alan Price, Celine Park

**Strong Workforce Program**

- **17% Incentive Funding Committee Update**

**Kim Hoffmans**

17% of SWP 17-18 funds will be set aside as incentive-based funding. The committee is working on making the funding stable and fair to all colleges, and are working on making it clear to the state that during this process programs may need to be realigned. They want to make the metrics understandable, and they want the rushed initial plans to be adjustable, and make clear delineation between the 17% and the 83% funding. The committee is studying other models across the nation, but there were no comparable programs to glean best practices from.

There are three models that they are looking at: 1) Hybrid model based on points. Metrics would be assigned points. The points would then be the multiplier to allocate funds. (This model seemed to be the best based on the seven pilot colleges with some colleges receiving a cut of up to 60% but others with gains up to 121%); 2) 2% improvement model represents 2% growth across skill gain, employment, completion, and earnings. But this model resulted in all colleges having a cut in funding; 3) Any improvement was rewarded, but this model also resulting in all colleges receiving cuts.

- **Jobspeaker Presentation**

**Jarlath O’Carroll**

This is a potential tool to help students gain employment and to capture student data as they enter the workforce. AVC is piloting the program in their career center. The program is designed to engage students and be easy to use via a mobile app or computer. It matches student skills sets to jobs, and vice versa, matches employer skill needs to students. It also identifies students that require more help in transitioning into the workforce. The program will also be available in Spanish later this year.

The system adds skills in a student portfolio based on the skills attached to college courses, but students also have ability to add other outside skills. The system can track the student after departing college, for as long as the student chooses to keep using the program and it is free to students for life. The program charge is per student on an annual basis from \$2 student until completing, going to \$30-40 per user, to \$5 for alumni. For job posting and candidate matching, a flat rate of \$5k/mo to \$50K per year.

- **SWP 2017-2018 Funding Scenarios review/recommendation**

**Diane/Luann**

Handouts provided ([see supporting documents](#)). We are anticipating \$4,227,548 in subsequent years. The SCCRC group needs to decide on the 17/18 funding recommendations to the Steering Committee. Luann/Diane suggests that we keep these items at the same level as 16/17 with the understanding that the marketing portion of the budget can be flexible based on the need in the future as we see what the overall state effort becomes and the curriculum streamlining line item will not be needed and can be shifted towards other regional projects such as the Net Labs. This includes the \$900K for job developers and \$700K for DSN/K14







## Teacher Prep



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**Renee Marshall**

Renee has been collecting campus leads. Convening a statewide meeting in April.

- **Future stakeholder engagement strategy (AEBG, K12, WDB, industry)** Luann/Diane

Luann state to keep the other stakeholders in mind as you start the regional project work. We will also discuss this at the June planning retreat.

### SCCRC Business Meeting

- **Approval of February 10, 2017 Minutes** **Luann/Diane**  
Approved

- **Program Recommendations**  
Mary Rees brought forward Notice of Intent (see supporting document) for a Registered Behavior Technician. RBTs work with children with special needs such as autism. The program is 40 hours. It could dovetail with teacher prep and some of the work that John Cordova is doing in health. Mary also brought Notice of Intent (see supporting document) for Fitness Management and Performance Specialist.

The consensus of deans in attendance was supportive of the programs and all appreciated the opportunity to share information and feedback to make the programs even better.

- **Chancellor's Office Update** **Katie**  
**Faires**  
Katie provided a written update as follows:

#### Division News

**Dean Debra Jones** has accepted an Economic and Workforce Development Administration position at the Peralta CCD. Her WEDD position will not be filled.

#### Grants & Funding

##### Extension of the EWD Program:

##### **SECTION 1. Section 88651 of the Education Code is amended to read:**

**88651. This part shall remain in effect only until January 1, 2018, 2023**, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, 2023, deletes or extends that date

**2014-15 Grant Closeout.** As most of you know, this is a reversion year for 2014-15 1402 and SB1070 augmentation funding. What this means is that funding, if not spent during this fiscal year, will be invoiced back to the State. It is critical that all final expenditures and match reporting as well as the final narrative report be electronically submitted to your Program monitor to insure districts receive final payment.

**2017-18 1402 RFA Renewals:** There has been no word yet on the approximate date of dissemination. They are coming, and of course will be effective pending availability of funds by July 1, 2017. Funding per grant will remain the same as last year. If there will be changes to the terms of this grant, information will be provided by our office as soon as known.

**SB1070 Augmentations for 2016-17:** By now, all DSNs/SNs should have received the \$100k Augmentations for 2016-17 Grants, and all required workplans and budget summaries and detail sheets received by our Office. Your districts will be receiving the fully executed augmentations shortly if not by now.



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**SB1070 Augmentations for**

word yet on when SB1070 augmentations will occur for 2017-18 1402 grants; however, word is that funding will continue and the amount of augmented funding will remain at \$100k. Our office will maintain oversight as in previous years.



**2017-18:** There



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has been no

**Industry Driven Regional Collaborative (IDRC) Request for Application (RFA):** There has been no word yet on future funding opportunities. Stay tuned for any future funding opportunities.

**NOTES FROM THE PROGRAM MONITOR:**

Understanding that 1402 and 1070 funding end dates have been staggered in recent years, this has often lead to confusion and delays in reporting expenditures. In order to insure that expenditure progress is correctly reported in a timely fashion, it is critical that the following actions be considered:

1. **Each grant-funding year is to be expended according to the specific workplan activities and outcomes specific to that year.**
2. **Expenditures are to occur concurrently NOT consecutively.** Expending the previous year’s funding prior to expending the current years funding is not only out of compliance, but will not only hinder the ability of monitors to accurately assess progress for the relative year. Extreme balances remaining in a current year will not only flag grant progress concerns (addressed in recent audit reports) but may temper funding considerations in future awards.
3. **Please keep your program monitor apprised of any anticipated expenditure delays,** change in budget office capabilities, changes in DSN/SN, etc. to mitigate any final reporting difficulties and assist in advocacy to insure the successful completion of each grant.
4. **I am your regional program monitor.** If you are not receiving timely and adequate assistance from your assigned industry sector monitor, please feel free to contact me, and/or copy me on communications requesting urgent response. I will be happy to help in any way I can.

**CTE Perkins Program:**

Although the Master Calendar reflects that the Core Indicators should be up right now, our office has just received this information after some delay. JeanClaude was trying to get them posted by the close of business tomorrow. If that does not work it should be at the beginning of next week. JeanClaude will send an update if this changes for any reason. The following is an http to the site and if you see fiscal year 2017-18 listed under select fiscal year then you know the data is up. I will provide additional information at the meeting today.

[https://misweb.cccco.edu/perkins/Core\\_Indicator\\_Reports/Forms\\_All.aspx](https://misweb.cccco.edu/perkins/Core_Indicator_Reports/Forms_All.aspx)

- **Special Populations Update** **Josepha Baca**  
Webinar on path to career readiness coming up, Josepha will send a link. There is an April 7 meeting coming up. Send Josepha suggestions to take.
- **Other Business**
  - **Code Alignment Project Update** **Regina Blasberg**  
COC is putting all the pieces together to convene a meeting to work on the re-alignment.
  - **Viridis Learning**  
Greg Gillespie spoke about Viridis. Ventura College is in the beginning stage of piloting, and will have more data later. Viritis interfaces with WDBs. The cost is \$60K per year for their first two years. Employers need to pay the company \$500 for hired students with a portion of that being returned to the college foundation.





### **DSN/TAPs Updates**

Dave Teasdale sent a written report and will send it out electronically so folks can use the links. He will be sending out a contact list for folks to clean up to be sure everyone that need info gets it.

Karen conducted six counselor summits with over 300 counselors with fantastic outcomes.

John distributed flyers on upcoming events.

PowerPoint DSN presentation available on the SCCRColleges website, check it out.

**(WE NEED TO MAKE SURE WE GET THESE AND THE PPTS FROM THE FEB 10 MEETING (DSN/TAP AND GIG ECONOMY PPT ON THE WEBSITE WITH THE MINUTES)**





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SCCRC Consortium  
Strong Workforce Program Funding Discussion Points for FY 2017-18  
For Discussion at the March 10, 2017 SCCRC meeting

**Funding Discussion Items**

1. Funding breakdown for FY 16-17:

|                           |                  |
|---------------------------|------------------|
| SBCC fiscal (5% indirect) | 100,000          |
| Regional Consort          | 111,377          |
| Projects-in-Common        | 422,754          |
| Job Developers            | 900,000          |
| DSN/K14 TAP               | 700,000          |
| NetLab Pilot              | 60,000           |
| College regional projects | <u>1,933,417</u> |

**4,227,548**

**SAME LEVEL OF TOTAL REGIONAL SHARE ALLOCATOIN ANTICIPATED FOR FY 17-18: \$4,227,548**

2. Discuss Projects-in-Common and funding amounts. For example, there could possibly be reduced funding allocated to P-I-C #1—Curriculum streamlining, depending on activities in the fall.

**FY 2016-2017 FUNDING**

**Projects-in-Common**

|                          |               |
|--------------------------|---------------|
| Project #1-Curriculum    | 63,413        |
| Project 2A & 2B outreach | 169,102       |
| Project #3 NWoW          | 80,000        |
| Project #4 GFSF          | 46,826        |
| Project #5 Teacher prep  | <u>63,413</u> |

**422,754**

**FY 2017-2018 PROPOSED FUNDING**

**Projects-in-Common**

|                          |               |
|--------------------------|---------------|
| Project #1-Curriculum    |               |
| Project 2A & 2B outreach | 169,102       |
| Project #3 NWoW          | 80,000        |
| Project #4 GFSF          | 46,826        |
| Project #5 Teacher prep  | <u>63,413</u> |

■ **359,341**

**POSSIBLY AVAILABLE FOR OTHER REGIONAL PROJECTS FOR FY 17-18: \$63, 413**

3. Discuss the need to continue the following:



SCCRC Consortium  
 Strong Workforce Program Funding Discussion Points for FY 2017-18  
 For Discussion at the March 10, 2017 SCCRC meeting

**Funding Discussion Items**

- \$900,000 for Job Developer positions to continue indefinitely
- \$700,000 for DSNs/K14 TAP to continue indefinitely
- Increasing the amount for region-wide NetLabs (will know a ballpark figure)

4. Discuss funding of college allocation of Regional Share: each college for regional projects at the same percentages as were used by the CO for the FY16-17 Local Share Funding college amounts.

|                        | FY16-17          | -2%              | -5%              | -7%              | -10%             | -20%             |
|------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Allan Hancock          | 232,010          | 227,370          | 220,410          | 215,769          | 208,809          | 185,608          |
| Antelope Valley        | 348,015          | 341,055          | 330,614          | 323,654          | 313,214          | 278,412          |
| Cuesta                 | 212,676          | 208,422          | 202,042          | 197,789          | 191,408          | 170,141          |
| College of the Canyons | 290,012          | 284,212          | 275,511          | 269,711          | 261,011          | 232,010          |
| Ventura District       | 618,693          | 606,319          | 587,758          | 575,384          | 556,824          | 494,954          |
| SBCC                   | <u>232,011</u>   | 227,371          | 220,410          | 215,770          | 208,810          | 185,609          |
|                        | <b>1,933,417</b> | <b>1,894,749</b> | <b>1,836,746</b> | <b>1,798,078</b> | <b>1,740,075</b> | <b>1,546,734</b> |

**Potential funding for  
 other regional projects  
 17-18**

|  |          |               |               |                |                |                |
|--|----------|---------------|---------------|----------------|----------------|----------------|
|  | <b>0</b> | <b>38,668</b> | <b>96,671</b> | <b>135,339</b> | <b>193,342</b> | <b>386,683</b> |
|--|----------|---------------|---------------|----------------|----------------|----------------|

5. Discuss other worthy region-wide project possibilities. For example, the Health DSN Skilled Nursing proposal and other proposals from the DSNs/K14 TAP that do NOT include salaries and are above and beyond the projects to be included in their \$100,000 allocations.

**POSSIBLY AVAILABLE FOR OTHER REGIONAL PROJECTS FOR FY 17-18: Amount will depend on the status of projects and funding available for other regional projects**

6. Discuss process and timelines for additional and/or modified regional projects.
  - a. Submit a SCCRC Regional Project Proposal (RPP).
  - b. SCCRC reviews proposals based on the rubric (alignment with regional priorities and criteria) and recommendations as worthwhile regional project.
  - c. Recommended regional projects are forwarded to the Steering Committee for consideration as funds are available.

**NOTE:** The SCCRC notes the following in Trailer Bill language: "Forty percent of the funds apportioned for the program shall be provided directly to the fiscal agent of the consortium for the purpose of funding regionally prioritized projects and programs that meet the needs of local and regional economies, as identified in regional plans and Workforce Innovation and Opportunity Act (Public Law 113-128) regional plans."

**South Central Coast Regional Consortium  
2017-18 Regional Share Funding of \$4,227,548 (DRAFT PLANNING)**

| Allan Hancock (12%)                                 |               | Antelope Valley (18%) |                  | Cuesta (11%)          |                     | Canyons (15%)  |             | VCCCD (32% for 3 colleges) |                    |                | SBCC (12%)    |           |         |
|---|---------------|-----------------------|------------------|-----------------------|---------------------|--|-------------|----------------------------|--------------------|----------------|---------------|-----------|---------|
| 70,750  | culinary      | 348,015               | aircraft         | 80,000                | GFSF for SLO        | 113,012  | mktg        | 204,000                    | LMI Support Center | 110,010        | Mktg          |           |         |
| 96,250  | public safety |                       | fabrication      | 100,000               | marketing           | 161,000  | cyber       | 199,231                    | Internships        | 52,000         | Marine Dive   |           |         |
| 65,010  | mktg          |                       | lab upgrade      | 32,676                | paramedical program | 16,000   | CTE liaison | 125,000                    | Allied Health      | 70,000         | Career Skills |           |         |
|   |               |                       |                  |                       |                     |  |             | 90,462                     | Mktg               |                |               |           |         |
| <b>232,010</b>                                      |               | <b>348,015</b>        |                  | <b>212,676</b>        |                     | <b>290,012</b>   |             | <b>618,693</b>             |                    | <b>232,010</b> |               |           |         |
| <b>Projects-in-Common</b>                           |               |                       |                  | <b>Job Developers</b> |                     | <b>Total of College projects using Regional Template</b>   |             |                            |                    |                |               |           |         |
| Project #1-Curriculum                               | 63,413        |                       |                  | 900,000               | 1 @ ea college      |  |             | Current                    | -2%                | -5%            | -7%           | -10%      | -20%    |
| Project 2A & 2B outreach                            | 169,102       |                       |                  |                       | \$112,500 each      | Allan Hancock  | 232,010     | 227,370                    | 220,410            | 215,769        | 208,809       | 185,608   |         |
| Project #3 NWoW                                     | 80,000        |                       |                  |                       |                     | Antelope Valley  | 348,015     | 341,055                    | 330,614            | 323,654        | 313,214       | 278,412   |         |
| Project #4 GFSF                                     | 46,826        |                       |                  | NetLab Pilot          |                     | Cuesta   | 212,676     | 208,422                    | 202,042            | 197,789        | 191,408       | 170,141   |         |
| Project #5 Teacher prep                             | 63,413        |                       |                  | 60,000                | Lead=ICT DSN        | College of the Canyons   | 290,012     | 284,212                    | 275,511            | 269,711        | 261,011       | 232,010   |         |
|   |               |                       |                  |                       |                     | Ventura District   | 618,693     | 606,319                    | 587,758            | 575,384        | 556,824       | 494,954   |         |
|   |               | 422,754               |                  |                       |                     | SBCC   | 232,010     | 227,370                    | 220,410            | 215,769        | 208,809       | 185,608   |         |
|   |               |                       |                  |                       |                     |  |             |                            |                    |                |               |           |         |
|   |               |                       |                  |                       |                     |  | 1,933,416   | 1,894,748                  | 1,836,745          | 1,798,077      | 1,740,074     | 1,546,733 |         |
| DSN/K14 TAP @ \$100,000 each                        |               | SBCC fiscal agent     |                  | 100,000               |                     |  |             |                            |                    |                |               |           |         |
| 700,000   |               |                       | RC admin funding | 111,377               |                     | Potential funding for regional projects 17-18  |             | 0                          | 38,668             | 96,671         | 135,339       | 193,342   | 386,683 |
|   |               |                       |                  | 211,377               |                     |  |             |                            |                    |                |               |           |         |
| <b>16-17 SCCRC Rationale for regional spending:</b> |               |                       |                  |                       |                     |  |             |                            |                    |                |               |           |         |
| <b>Grand Totals</b>                                 |               | 16-17                 | 17-18            |                       |                     | Consortium and Steering Committee agreed to fund each Project-in-Common at the amounts listed in the CO Guidance Memo = \$422,754 total                              |             |                            |                    |                |               |           |         |
| SBCC fiscal   |               | 100,000               | 100,000          |                       |                     |  |             |                            |                    |                |               |           |         |
| RCs   |               | 111,377               | 111,377          |                       |                     |  |             |                            |                    |                |               |           |         |
| Projects-in-Common                                  |               | 422,754               |                  |                       |                     | Consortium and Steering Committee agreed to fund \$112,500 per college so that each can hire a Job Developer/Placer = \$900,000                                      |             |                            |                    |                |               |           |         |
| Job Developers                                      |               | 900,000               |                  |                       |                     |  |             |                            |                    |                |               |           |         |
| DSN/K14 TAP   |               | 700,000               |                  |                       |                     |  |             |                            |                    |                |               |           |         |
| NetLab Pilot  |               | 60,000                |                  |                       |                     | Consortium and Steering Committee agreed to fund \$100,000 to each DSN and to the K14 TAP for project work (no salaries) = \$700,000                                 |             |                            |                    |                |               |           |         |
| College regional projects                           |               | 1,933,417             |                  |                       |                     |  |             |                            |                    |                |               |           |         |
| Other Regional projects                             |               | 0                     |                  |                       |                     | Consortium and Steering Committee agreed to fund \$60,000 for a regional NetLabs pilot   |             |                            |                    |                |               |           |         |
|   |               | 4,227,548             |                  |                       |                     |  |             |                            |                    |                |               |           |         |
|   |               |                       |                  |                       |                     | The Steering Committee agreed to fund each college for regional projects at the same percentages as were used by the CO for the Local Share Funding college amounts. |             |                            |                    |                |               |           |         |
|   |               |                       |                  |                       |                     | The college amounts total \$1,933,416  |             |                            |                    |                |               |           |         |